DoD Source Selection Procedures

U.S. Army Contracting Command-Orlando

"Our People-Providing the Best Support!"

Contracting Support to the War Fighter

Source Selection Support
Center of Excellence
July 12, 2016

Agenda

- **Impetus for Changes**
  - **Initiatives**
  - **Best Practices**
- **Highlights of Certain Changes***
  - **Tradeoffs**
  - **Non-Disclosure Agreements**
  - **Technical Ratings**
  - **Past Performance**
  - **Definitions**
  - **LPTA**

NOTE: The above list is not a comprehensive list of changes.
To view the current DoD Source Selection Procedures visit:
http://www.acq.osd.mil/dpap/dars/dfars/html/current/215_3.htm

Impetus for Changes

- **Better Buying Powers (BBP)**
  - **BBP 1.0**

    Three memorandums dated 28 Jun 10, 14 Sep 10, 3 Nov 10
  - **BBP 2.0**

    Introduced 36 initiatives / seven focus areas on 14 Nov 12
  - **BBP 3.0**

    Increase productivity, efficiency, effectiveness - 9 Apr 15

- **Best Practices**
  - **Pre-award Peer Reviews**
  - **Component Reviews**

DoD SSP Changes

1.3 Best Value Continuum

- **Subjective Tradeoff is used in instances where it is not in the Government's best interest to place a quantifiable value on higher proposed performance of technical capabilities or performance above established thresholds using relative importance.**

- **Value Adjusted Total Evaluated Price Tradeoff (VATEP) identifies and quantifies the "value" placed on better performance. An offeror's total proposed price may be adjusted based on the "value" placed on better performance or capabilities as identified in the solicitation to arrive at the Total Evaluated Price.**

DoD SSP Changes Continued

- **1.4 SST Roles and Responsibilities**
  - **1.4.6.2 Non-disclosure agreement with non-Government advisors**
- **3.1.2 Technical Rating (refers to non-cost factors other than Past Performance)**
  - **Solicitation notice for above threshold performance or capabilities**
  - **Descriptions revised**
  - **Methodology 1 separate technical and risk ratings**
  - **Unacceptable added as a risk rating**
  - **Methodology 2 combined technical and risk ratings with changes to risk level under**

DoD SSP Changes Continued

- **3.1.3 Past Performance Evaluation**
  - **Added Quality**
  - **ACCEPTABLE and UNACCEPTABLE for less discrimination under Relevancy**
  - **SATISFACTORY, LIMITED, NO CONFIDENCE and NEUTRAL for less discrimination in overall past performance**
  - **NEUTRAL confidence replaced Unknown Confidence (Neutral)**
  - **Neutral Confidence Rating**

DoD SSP Changes Continued

ADJECTIVAL RATING	DESCRIPTION
Substantial Confidence	Based on the offeror's recent/relevant performance record, the Government has a high expectation that the offeror will successfully perform the required effort.
Satisfactory Confidence	Based on the offeror's recent/relevant performance record, the Government has a reasonable expectation that the offeror will successfully perform the required effort.
Neutral Confidence	No recent/relevant performance record is available or the offeror's performance record is so sparse that no meaningful confidence assessment rating can be reasonably assigned. The offeror may not be evaluated favorably or unfavorably on the factor of past performance.
Limited Confidence	Based on the offeror's recent/relevant performance record, the Government has a low expectation that the offeror will

DoD SSP Changes Continued

- **3.12 Integrating Proposal into the Contract**
  - **Beneficial aspects**
- **5 Definitions**
  - **Some common source selection terms revised**
  - **New source selection terms and definitions added**
- **Appendix C LPTA**